

# A Renowned Housing Finance Company in India Enhances Document Management with Newgen

Processes Loans 50% Faster Boosts Employee Productivity by 80%

# Overview

Our customer, a prominent player in India's housing finance industry with 211 branches across 18 states, offers affordable financing solutions for home buyers. As its business scaled, managing a large volume of loan-related documents became increasingly difficult. This led to operational roadblocks and obstructed the organization from delivering timely services. To overcome the issues, the company decided to digitally transform its processes.

# Challenges Faced









### Delayed Loan Approvals

Manual handling of loan-related documents resulted in frequent errors during adjudication, leading to delayed approvals and customer dissatisfaction

### Disparate Systems

The absence of an integrated document management system made accessing, tracking, and sharing documents across teams and departments a challenge

### **Compliance Risks**

Manual document management led to a higher risk of regulatory non-compliance due to the lack of streamlined tracking and auditing capabilities

### Slow Servicing

Manual processing of service requests also delayed the resolution, leading to a dip in customer satisfaction

## **Regular Industry** Approach

## How Newgen Helped

classify, and securely store documents, improving processing time, compliance, and overall operational efficiency. The customer wanted a tool that could scale with its growing business. Hence, it partnered with Newgen and implemented its advanced low-code platform for Contextual Content Services (aka. Enterprise Content Management). The

The industry often relies on generic

and manage loan-related content.

manage large volumes of insurance

in document sharing. Modern banks require a robust. Al-driven document

document management solutions to store

intelligent automation needed to efficiently

documents, analyze data, and remove gaps

management solution that can centralize.

However, these systems usually lack the

platform digitized and streamlined the entire loan documentation process, offering intelligent document capture, centralized storage, and automation of document workflows.

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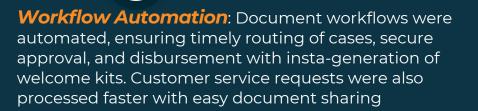
#### Centralized Document **Repository**: A

centralized, digital repository for all loan-related documents enabled secure storage, easy retrieval. and round-the-clock tracking. It supported audits and compliance



#### Intelligent **Document Capture**:

The cutting-edge ECM platform replaced manual data entry, reducing human error and increasing accuracy. Documents could be uploaded from any device and data was auto-filled by identifying key fields.



# Benefits Achieved









#### 50% Faster Loan Processing

By digitizing and automating document management, the company reduced document handling time by half, speeding up loan approvals

#### 80% Higher Employee Productivity

Faster documentation enabled teams to handle a higher number of cases. With fewer manual document management tasks, employees could focus more on value-added activities, significantly boosting productivity

#### 100% Regulatory Compliance

The platform ensured complete adherence to regulatory standards, supporting digital validation, simplifying audit processes, and minimizing compliance risks

#### **Enhanced Customer Satisfaction**

Faster document processing resulted in timely updates and approvals for customers, resulting in superior customer experience

### Conclusion

Newgen's ECM platform helped the company transform its document management processes, empowering it to approve loans faster. By automating the capture, storage, and management of loan documents, the customer reduced its processing time, mitigated compliance risks, and enhanced customer satisfaction, positioning itself for continued growth and success.

#### About Newgen

Newgen is the leading provider of Al enabled unified digital transformation platform with native process automation, content services, and communication management capabilities. Globally, successful enterprises rely on Newgen's industry-recognized low code application platform to develop and deploy complex, content-driven, and customer-engaging business applications on the cloud. From onboarding to service requests, lending to underwriting, and for many more use cases across industries. Newgen unlocks simple with speed and agility.

#### For Sales Query

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