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INDEPENDENT AUDITORS' REPORT

TO THE BOARD OF DIRECTORS OF Newgen Software Technologies

Limited Report on the audit of the Consolidated Annual Financial Results

Opinion

We have audited the accompanying consolidated annual financial results of Newgen Software Technologies Limited (hereinafter referred to as the "Holding Company") and its subsidiaries (Holding Company and its subsidiaries together referred to as "the Group") for the year ended 31 March 2020, attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations').

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of reports of other auditors on separate audited financial statements of the subsidiaries, the aforesaid consolidated annual financial results:

a. include the annual financial results of the following entities:

Parent Entity

(i) Newgen Software Technologies Limited

Subsidiaries

(i) Newgen Software Inc.

(ii) Newgen Computers Technologies Limited

(iii) Newgen Software Technologies PTE Limited

(iv) Newgen Software Technologies UK Limited

(v) Newgen Software Technologies Canada Limited

(vi) Newgen Software Technologies PTY Limited

b. are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and

c. give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards, and other accounting principles generally accepted in India, of consolidated net profit and other comprehensive income (loss) and other financial information of the Group for the year ended 31 March 2020.

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B S R & Associates (a partnership firm with Registration No. BA69226) converted into B S R & Associates LLP (a Limited Liability Partnership with LLP Registration No. AAB-8182) with effect from October 14, 2013

Registered Office:
5th Floor, LodhaExcelus
Apollo Mills Compound
N.M. Joshi Marg, Mahalaxmi
Mumbai – 400 011

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (“SAs”) specified under section 143(10) of the Companies Act, 2013 (“the Act”). Our responsibilities under those SAs are further described in the *Auditor’s Responsibilities for the Audit of the Consolidated Annual Financial Results* section of our report. We are independent of the Group in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act, and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us along with the consideration of audit reports of the other auditors referred to in sub paragraph (a) of the “Other Matters” paragraph below, is sufficient and appropriate to provide a basis for our opinion on the consolidated annual financial results.

Management’s and Board of Directors’ Responsibilities for the Consolidated Annual Financial Results

These consolidated annual financial results have been prepared on the basis of the consolidated annual financial statements.

The Holding Company’s Management and the Board of Directors are responsible for the preparation and presentation of these consolidated annual financial results that give a true and fair view of the consolidated net profit/ loss and other comprehensive income (loss) and other financial information of the Group in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Act and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The respective Management and Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of each company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated annual financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated annual financial results by the Management and the Directors of the Holding Company, as aforesaid.

In preparing the consolidated annual financial results, the Management and the respective Board of Directors of the companies included in the Group are responsible for assessing the ability of each company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group is responsible for overseeing the financial reporting process of each company.

Auditor’s Responsibilities for the Audit of the Consolidated Annual Financial Results

Our objectives are to obtain reasonable assurance about whether the consolidated annual financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated annual financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

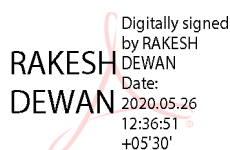
- Identify and assess the risks of material misstatement of the consolidated annual financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of consolidated financial statements on whether the company has adequate internal financial controls with reference to consolidated financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures in the consolidated annual financial results made by the Management and Board of Directors.
- Conclude on the appropriateness of the Management and Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the appropriateness of this assumption. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated annual financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated annual financial results, including the disclosures, and whether the consolidated annual financial results represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial results/financial information of the entities within the Group to express an opinion on the consolidated annual financial results. We are responsible for the direction, supervision and performance of the audit of financial information of such entities included in the consolidated annual financial results of which we are the independent auditors. For the other entities included in the consolidated annual financial results, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion. Our responsibilities in this regard are further described in para (a) of the section titled "Other Matters" in this audit report.

We communicate with those charged with governance of the Holding Company and such other entities included in the consolidated annual financial results of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the circular No CIR/CFD/CMD1/44/2019 issued by the SEBI under Regulation 33(8) of the Listing Regulations, as amended, to the extent applicable.

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Other Matters

The consolidated annual financial results include the audited financial results of five subsidiaries, whose financial statements reflect total assets (before consolidation adjustments) of Rs. 4,394.09 lakhs as at 31 March 2020, total revenue (before consolidation adjustments) of Rs. 5,609.64 lakhs and total net profit after tax (before consolidation adjustments) of Rs. 244.69 lakhs and net cash inflows of Rs. 1,114.76 lakhs for the year ended on that date, as considered in the consolidated annual financial results, which have been audited by their respective independent auditors. The independent auditors' reports on financial statements of these entities have been furnished to us by the management and our opinion on the consolidated annual financial results, in so far as it relates to the amounts and disclosures included in respect of these entities, is based solely on the report of such auditors and the procedures performed by us as stated in paragraph above.

Our opinion on the consolidated annual financial results is not modified in respect of the above matter with respect to our reliance on the work done and the reports of the other auditors.

The consolidated annual financial results include the results for the quarter ended 31 March 2020 being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

For B S R & Associates LLP
Chartered Accountants
Firm's Registration No. 116231W/W-100024

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Rakesh Dewan
Partner

Membership No. 092212
UDIN: 20092212AAAABL9804

Place: Gurugram
Date: 26 May 2020

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INDEPENDENT AUDITORS' REPORT

TO THE BOARD OF DIRECTORS OF Newgen Software Technologies

Limited Report on the audit of the Standalone Annual Financial Results

Opinion

We have audited the accompanying standalone annual financial results of Newgen Software Technologies Limited (hereinafter referred to as the "Company") for the year ended 31 March 2020, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations').

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone annual financial results:

- a. are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- b. give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards, and other accounting principles generally accepted in India, of the net profit and other comprehensive income (loss) and other financial information for the year ended 31 March 2020.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under section 143(10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those SAs are further described in the *Auditor's Responsibilities for the Audit of the Standalone Annual Financial Results* section of our report. We are independent of the Company, in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act, and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained, is sufficient and appropriate to provide a basis for our opinion on the Standalone annual financial results.

Management's and Board of Directors' Responsibilities for the Standalone Annual Financial Results

These standalone annual financial results have been prepared on the basis of the standalone annual financial statements.

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B S R & Associates (a partnership firm with Registration No. BA69226) converted into B S R & Associates LLP (a Limited Liability Partnership with LLP Registration No. AAB-8182) with effect from October 14, 2013

Registered Office:
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Apollo Mills Compound
N.M. Joshi Marg, Mahalaxmi
Mumbai – 400 011

The Company's Management and the Board of Directors are responsible for the preparation and presentation of these standalone annual financial results that give a true and fair view of the net profit/loss and other comprehensive income and other financial information in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Act and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone annual financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone annual financial results, the Management and the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process

Auditor's Responsibilities for the Audit of the Standalone Annual Financial Results

Our objectives are to obtain reasonable assurance about whether the standalone annual financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone annual financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone annual financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of standalone financial statements on whether the company has adequate internal financial controls with reference to standalone financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures in the standalone annual financial results made by the Management and Board of Directors.
- Conclude on the appropriateness of the Management and Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the

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appropriateness of this assumption. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone annual financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the standalone annual financial results, including the disclosures, and whether the standalone annual financial results represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

- We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Other Matters

The standalone annual financial results include the results for the quarter ended 31 March 2020 being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

For B S R & Associates LLP

Chartered Accountants

Firm's Registration No. 116231W/W-100024

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Rakesh Dewan

Partner

Membership No. 092212

UDIN: 20092212AAAABK8836

Place: Gurugram

Date: 26 May 2020

Statement of Audited Consolidated Financial Results of Newgen Software Technologies Limited
For the quarter and year ended 31 March 2020

(Amount in Rupees lakhs)

Particulars	Quarter ended			Year ended	
	31 March 2020 (Audited)	31 December 2019 (Unaudited)	31 March 2019 (Audited)	31 March 2020 (Audited)	31 March 2019 (Audited)
I Income					
Revenues from operations	19,084.17	18,495.10	20,396.67	66,075.62	62,064.15
Other income	917.17	403.70	252.06	2,096.29	2,037.97
Total income	20,001.34	18,898.80	20,648.73	68,171.91	64,102.12
II Expenses					
Employee benefits expense	8,452.59	8,890.01	7,460.70	34,239.46	28,798.73
Finance costs	347.00	225.99	185.73	1,091.21	853.87
Depreciation and amortization expense	528.96	488.49	149.96	1,991.11	597.99
Other expenses	5,436.78	6,025.74	4,980.55	21,375.96	20,493.34
Total expenses	14,765.33	15,630.23	12,776.94	58,697.74	50,743.93
III Profit before tax	5,236.01	3,268.57	7,871.79	9,474.17	13,358.19
IV Tax expense					
Current tax	1,124.31	926.91	1,584.28	2,651.04	2,993.99
Deferred tax (credit) / charge	(34.96)	(54.56)	36.29	(450.33)	143.31
Total tax expense	1,089.35	872.35	1,620.57	2,200.71	3,137.30
V Net profit for the period / year	4,146.66	2,396.22	6,251.22	7,273.46	10,220.89
VI Other comprehensive income/ (loss) for the period / year					
Items that will not be reclassified subsequently to profit or loss					
Remeasurement of defined benefit liability / (asset)	(42.77)	(21.19)	(189.02)	(106.35)	(84.78)
Income tax relating to items that will not be reclassified to profit or loss	14.94	7.41	66.05	37.16	29.63
Net other comprehensive (loss) not to be reclassified subsequently to profit or loss	(27.83)	(13.78)	(122.97)	(69.19)	(55.15)
Items that will be reclassified subsequently to profit or loss					
Debt instruments through other comprehensive income - net change in fair value	(56.57)	44.85	45.39	5.72	(2.14)
Income tax relating to items that will be reclassified to profit or loss	19.77	(15.68)	(15.86)	(2.00)	0.75
Exchange differences on translation of foreign operations	152.08	135.72	(15.51)	307.17	84.39
Net other comprehensive income to be reclassified subsequently to profit or loss	115.28	164.89	14.02	310.89	83.00
Other comprehensive income/(loss) for the period / year, net of income tax	87.45	151.11	(108.95)	241.70	27.85
VII Total comprehensive income for the period / year	4,234.11	2,547.33	6,142.27	7,515.16	10,248.74
VIII Profit for the period / year attributable to					
Shareholders of the Company	4,146.66	2,396.22	6,251.22	7,273.46	10,220.89
Non-controlling interest	-	-	-	-	-
	4,146.66	2,396.22	6,251.22	7,273.46	10,220.89
IX Other comprehensive income for the period / year attributable to					
Shareholders of the Company	87.45	151.11	(108.95)	241.70	27.85
Non-controlling interest	-	-	-	-	-
	87.45	151.11	(108.95)	241.70	27.85
X Total comprehensive income for the period / year attributable to					
Shareholders of the Company	4,234.11	2,547.33	6,142.27	7,515.16	10,248.74
Non-controlling interest	-	-	-	-	-
	4,234.11	2,547.33	6,142.27	7,515.16	10,248.74
XI Paid up Equity Share Capital (face value Rs. 10 each)	6,908.98	6,907.97	6,845.76	6,908.98	6,845.76
XII Other Equity				47,997.66	42,824.90
XIII Earnings per equity share of Rs. 10 each					
Basic (in Rs)	6.01	3.48	9.18	10.56	15.01
Diluted (in Rs)	6.00	3.46	9.02	10.51	14.74

Statement of Audited Standalone Financial Results of Newgen Software Technologies Limited
For the quarter and year ended 31 March 2020

(Amount in Rupees lakhs)

Particulars	Quarter ended			Year ended	
	31 March 2020 (Audited)	31 December 2019 (Unaudited)	31 March 2019 (Audited)	31 March 2020 (Audited)	31 March 2019 (Audited)
I Income					
Revenues from operations	17,137.48	16,132.90	18,798.55	57,740.12	55,204.05
Other income	908.46	404.17	242.47	2,084.60	2,022.86
Total income	18,045.94	16,537.07	19,041.02	59,824.72	57,226.91
II Expenses					
Employee benefits expense	7,155.00	7,676.34	6,476.13	29,272.42	24,873.40
Finance costs	341.55	220.63	180.46	1,069.70	841.12
Depreciation and amortization expense	479.50	443.77	145.31	1,807.80	580.17
Other expenses	5,321.53	5,027.89	4,649.65	19,116.44	18,420.33
Total expenses	13,297.58	13,368.63	11,451.55	51,266.36	44,715.02
III Profit before tax	4,748.36	3,168.44	7,589.47	8,558.36	12,511.89
IV Tax expense					
Current tax	1,100.62	836.22	1,465.64	2,419.17	2,792.96
Deferred tax (credit)/charge	(73.40)	(41.30)	91.05	(452.04)	135.85
Total tax expense	1,027.22	794.92	1,556.69	1,967.13	2,928.81
V Net profit for the period / year	3,721.14	2,373.52	6,032.78	6,591.23	9,583.08
VI Other comprehensive income / (loss) for the period/year					
Items that will not be reclassified subsequently to profit or loss					
Remeasurement of defined benefit liability / (asset)	(42.77)	(21.19)	(189.02)	(106.35)	(84.78)
Income tax relating to items that will not be reclassified to profit or loss	14.94	7.41	66.05	37.16	29.63
Net other comprehensive (loss) not to be reclassified subsequently to profit or loss	(27.83)	(13.78)	(122.97)	(69.19)	(55.15)
Items that will be reclassified subsequently to profit or loss					
Debt instruments through other comprehensive income - net change in fair value	(56.57)	44.85	45.39	5.72	(2.14)
Income tax relating to items that will be reclassified to profit or loss	19.77	(15.68)	(15.86)	(2.00)	0.75
Net other comprehensive income / (loss) to be reclassified subsequently to profit or loss	(36.80)	29.17	29.53	3.72	(1.39)
Other comprehensive income / (loss) for the period / year, net of income tax	(64.63)	15.39	(93.44)	(65.47)	(56.54)
VII Total comprehensive income for the period / year	3,656.51	2,388.91	5,939.34	6,525.76	9,526.54
VIII Profit for the period / year attributable to					
Shareholders of the Company	3,721.14	2,373.52	6,032.78	6,591.23	9,583.08
	3,721.14	2,373.52	6,032.78	6,591.23	9,583.08
IX Other comprehensive income for the period / year attributable to					
Shareholders of the Company	(64.63)	15.39	(93.44)	(65.47)	(56.54)
	(64.63)	15.39	(93.44)	(65.47)	(56.54)
X Total comprehensive income for the period / year attributable to					
Shareholders of the Company	3,656.51	2,388.91	5,939.34	6,525.76	9,526.54
	3,656.51	2,388.91	5,939.34	6,525.76	9,526.54
XI Paid up Equity Share Capital (face value rupees 10 each)	6,908.98	6,907.97	6,845.76	6,908.98	6,845.76
XII Other Equity				45,783.57	41,551.66
XIII Earnings per equity share of Rs. 10 each					
Basic (in Rs)	5.39	3.46	8.86	9.57	14.08
Diluted (in Rs)	5.38	3.42	8.70	9.52	13.82

Segment Reporting (Consolidated) :

(Amount in Rupees lakhs)

Particulars	Quarter ended			Year ended	
	31 March 2020 (Audited)	31 December 2019 (Unaudited)	31 March 2019 (Audited)	31 March 2020 (Audited)	31 March 2019 (Audited)
I	Revenue by geographical segment				
India	6,094.08	4,762.45	6,530.44	19,499.82	20,013.53
EMEA	5,973.37	6,078.62	6,425.96	20,734.45	17,742.56
APAC	2,487.50	2,106.89	2,960.11	7,556.53	6,889.85
USA	4,529.22	5,547.14	4,480.16	18,284.82	17,418.21
Australia	-	-	-	-	-
Total	19,084.17	18,495.10	20,396.67	66,075.62	62,064.15
Less : Inter-segment revenue	-	-	-	-	-
Net revenue of operations from external customers	19,084.17	18,495.10	20,396.67	66,075.62	62,064.15
II	Segment profit before tax				
India	2,042.69	77.25	2,402.21	1,738.54	3,389.00
EMEA	1,959.69	1,578.10	3,176.10	4,431.59	3,754.31
APAC	1,009.86	744.87	1,489.78	2,263.24	2,273.50
USA	447.24	1,284.62	978.30	2,422.78	3,526.63
Australia	(161.93)	(125.35)	-	(377.24)	-
Total	5,297.55	3,559.49	8,046.39	10,478.91	12,943.44
Add: Other income	917.18	403.69	252.06	2,096.29	2,037.97
Less: Unallocated expenditure	(978.72)	(694.61)	(426.66)	(3,101.03)	(1,623.22)
Profit before tax	5,236.01	3,268.57	7,871.79	9,474.17	13,358.19
Less : Tax expense	(1,089.35)	(872.35)	(1,620.57)	(2,200.71)	(3,137.30)
Net profit after taxes	4,146.66	2,396.22	6,251.22	7,273.46	10,220.89
III	Segment assets				
India	10,204.77	8,667.70	11,904.61	10,204.77	11,904.61
EMEA	14,386.81	11,516.32	12,156.06	14,386.81	12,156.06
APAC	5,669.50	4,000.97	4,450.97	5,669.50	4,450.97
USA	10,373.98	8,361.73	6,596.41	10,373.98	6,596.41
Australia	126.65	280.55	-	126.65	-
Total	40,761.71	32,827.27	35,108.05	40,761.71	35,108.05
Add: Unallocated assets	46,345.94	42,615.19	39,152.37	46,345.94	39,152.37
Total assets	87,107.65	75,442.46	74,260.42	87,107.65	74,260.42
IV	Segment liabilities				
India	5,349.50	4,777.33	4,571.86	5,349.50	4,571.86
EMEA	6,467.29	3,860.09	5,336.58	6,467.29	5,336.58
APAC	1,928.31	909.26	1,505.70	1,928.31	1,505.70
USA	5,803.79	4,762.78	3,331.82	5,803.79	3,331.82
Australia	37.54	1.41	-	37.54	-
Total	19,586.43	14,310.87	14,745.96	19,586.43	14,745.96
Add: Unallocated liabilities	12,614.58	10,492.59	9,843.80	12,614.58	9,843.80
Total Liabilities	32,201.01	24,803.46	24,589.76	32,201.01	24,589.76

Note :- Unallocated assets, liabilities, revenue and expenses :

Certain assets, liabilities, revenue and expenses are not specifically allocable to individual segments as the underlying services are used interchangeably. The Company believes that it is not practicable to provide segment disclosures relating to such assets, liabilities, revenue and expenses and accordingly such assets, liabilities, revenue and expenses are separately disclosed as 'unallocated'.

Segment Reporting (Standalone) :						
(Amount in Rupees lakhs)						
Particulars	Quarter ended			Year ended		
	31 March 2020 (Audited)	31 December 2019 (Unaudited)	31 March 2019 (Audited)	31 March 2020 (Audited)	31 March 2019 (Audited)	
I	Revenue by geographical segment					
	India	6,094.08	4,762.45	6,530.44	19,499.82	20,013.53
	EMEA	5,647.09	6,210.72	6,374.86	20,324.55	17,445.70
	APAC	2,298.52	1,895.49	2,717.49	6,707.70	6,174.90
	USA	3,089.59	3,264.24	3,175.76	11,199.85	11,569.92
	Australia	8.20	-	-	8.20	-
	Total	17,137.48	16,132.90	18,798.55	57,740.12	55,204.05
	Less : Inter-segment revenue	-	-	-	-	-
	Net revenue of operations from external customers	17,137.48	16,132.90	18,798.55	57,740.12	55,204.05
II	Segment profit before tax					
	India	2,234.99	(118.37)	2,395.11	1,731.78	3,382.91
	EMEA	1,533.03	2,004.80	3,180.17	4,408.82	3,728.17
	APAC	977.86	719.87	1,381.55	2,068.93	2,125.77
	USA	461.92	852.59	816.84	1,754.44	2,875.40
	Australia	(389.20)	-	-	(389.20)	-
	Total	4,818.60	3,458.89	7,773.67	9,574.77	12,112.25
	Add: Other income	908.46	404.17	242.47	2,084.60	2,022.86
	Less: Unallocated expenditure	(978.70)	(694.62)	(426.67)	(3,101.01)	(1,623.22)
	Profit before tax	4,748.36	3,168.44	7,589.47	8,558.36	12,511.89
	Less : Tax expense	(1,027.22)	(794.92)	(1,556.69)	(1,967.13)	(2,928.81)
	Net profit after taxes	3,721.14	2,373.52	6,032.78	6,591.23	9,583.08
III	Segment assets					
	India	10,181.02	8,644.98	11,885.87	10,181.02	11,885.87
	EMEA	14,196.50	11,315.20	12,043.87	14,196.50	12,043.87
	APAC	4,631.89	3,413.85	3,744.71	4,631.89	3,744.71
	USA	4,730.38	4,142.57	4,091.87	4,730.38	4,091.87
	Australia	499.13	491.05	-	499.13	-
	Total	34,238.92	28,007.65	31,766.32	34,238.92	31,766.32
	Add: Unallocated assets	46,345.92	42,615.19	39,152.37	46,345.92	39,152.37
	Total assets	80,584.84	70,622.84	70,918.69	80,584.84	70,918.69
IV	Segment liabilities					
	India	5,348.08	4,774.97	4,569.15	5,348.08	4,569.15
	EMEA	6,339.14	3,719.63	5,253.15	6,339.14	5,253.15
	APAC	1,350.75	736.65	1,044.23	1,350.75	1,044.23
	USA	1,844.44	1,897.50	1,810.92	1,844.44	1,810.92
	Australia	395.32	-	-	395.32	-
	Total	15,277.73	11,128.75	12,677.45	15,277.73	12,677.45
	Add: Unallocated liabilities	12,614.56	10,492.59	9,843.80	12,614.56	9,843.80
	Total liabilities	27,892.29	21,621.34	22,521.25	27,892.29	22,521.25

Note :- Unallocated assets, liabilities, revenue and expenses :

Certain assets, liabilities, revenue and expenses are not specifically allocable to individual segments as the underlying services are used interchangeably. The Company believes that it is not practicable to provide segment disclosures relating to such assets, liabilities, revenue and expenses and accordingly such assets, liabilities, revenue and expenses are separately disclosed as 'unallocated'.

Balance Sheet of Newgen Software Technologies Limited
as at 31 March 2020

(Amount in Rupees lakhs)

Particulars	Consolidated		Standalone	
	As at 31 March 2020 (Audited)	As at 31 March 2019 (Audited)	As at 31 March 2020 (Audited)	As at 31 March 2019 (Audited)
I. ASSETS				
(1) Non-current assets				
(a) Property, plant and equipment	6,641.33	6,763.48	6,520.72	6,676.59
(b) Capital work in progress	9,072.62	8,321.36	9,072.62	8,321.36
(c) Right-of-use assets	6,252.30	-	6,007.01	-
(d) Intangible assets	139.56	130.55	139.56	130.55
(e) Investments in subsidiaries	-	-	1,417.65	922.39
(f) Financial assets				
(i) Loans	437.76	362.45	427.69	329.80
(ii) Others financial assets	358.29	323.18	351.48	316.69
(g) Deferred tax assets (net)	2,265.97	1,784.06	2,269.32	1,790.62
(h) Income tax assets (net)	1,581.18	996.52	1,581.18	995.21
(i) Other non-current assets	91.20	144.65	91.20	144.65
(2) Current assets				
(a) Financial assets				
(i) Investments	7,610.67	5,165.86	7,610.67	5,165.86
(ii) Trade receivables	26,939.67	25,268.91	23,813.20	23,684.65
(iii) Cash and cash equivalents	10,011.04	15,775.13	5,758.70	13,355.94
(iv) Other bank balances	6,516.11	2,139.40	6,516.11	2,139.40
(v) Loans	132.18	44.63	95.56	44.63
(vi) Others financial assets	8,260.42	6,275.55	8,260.42	6,275.55
(b) Other current assets	797.35	764.69	651.75	624.80
TOTAL ASSETS	87,107.65	74,260.42	80,584.84	70,918.69
II. EQUITY				
(a) Equity share capital	6,908.98	6,845.76	6,908.98	6,845.76
(b) Other equity	47,997.66	42,824.90	45,783.57	41,551.66
Equity attributable to shareholders of the Company	54,906.64	49,670.66	52,692.55	48,397.42
TOTAL EQUITY	54,906.64	49,670.66	52,692.55	48,397.42
III. LIABILITIES				
(1) Non-current liabilities				
(a) Financial liabilities				
(i) Lease liabilities	2,296.15	1,028.56	2,129.79	1,028.56
(b) Deferred tax liabilities (net)	17.39	11.01	-	-
(c) Provisions	2,332.36	1,929.02	2,320.24	1,929.02
(2) Current liabilities				
(a) Financial liabilities				
(i) Lease liabilities	1,334.14	291.59	1,217.24	291.59
(i) Borrowings	7,453.21	6,772.64	7,453.21	6,772.64
(ii) Trade payables	2,750.76	2,160.57	3,149.06	2,461.48
(iii) Others financial liabilities	4,119.73	3,589.14	4,036.57	3,505.38
(b) Deferred Income	10,090.39	6,795.27	5,972.22	4,684.14
(c) Other current liabilities	1,305.60	1,579.39	1,206.00	1,502.00
(d) Provisions	501.28	432.57	407.96	346.46
TOTAL EQUITY AND LIABILITIES	87,107.65	74,260.42	80,584.84	70,918.69

**Consolidated Statement of Cashflows of Newgen Software Technologies Limited
for the year ended 31 March 2020**

(Amount in Rupees lakhs)

Particulars	For the year ended 31 March 2020 (Audited)	For the year ended 31 March 2019 (Audited)
A. Cash flows from operating activities		
Net profit before tax	9,474.17	13,358.19
Adjustments for:		
Depreciation and amortisation	1,991.10	597.99
(Profit) / Loss on sale of property, plant and equipment	(1.10)	3.89
Loss allowance on trade receivables	2,235.77	1,737.57
Liabilities/ provision no longer required written back	(169.22)	(148.19)
Loss allowance on other financial assets	23.72	22.82
Unrealised foreign exchange gain	(368.45)	(92.08)
Share based payment - equity settled	87.03	178.25
Finance cost on lease liabilities	344.78	166.99
Interest expense on packing credit	649.65	621.91
Fair value changes of financial assets at FVTPL	(173.01)	(245.75)
Loss on sale of mutual funds (net) at FVTPL	6.85	-
Loss on sale of bonds at FVTOCI	7.07	5.07
Interest income on security deposits at amortised cost	(40.09)	(28.60)
Interest income from government and other bonds at FVTOCI	(148.11)	(127.46)
Interest income from bank deposits	(804.51)	(745.14)
Operating cash flow before working capital changes	13,115.65	15,305.47
Increase in trade receivables	(2,752.31)	(4,478.37)
Decrease / (increase) in loans	(108.73)	236.23
Increase in other financial assets	(1,773.63)	(769.54)
Decrease in other assets	43.46	13.70
Increase in provisions	353.49	326.05
Increase in other financial liabilities	167.22	303.34
Increase in other liabilities	2,742.66	2,009.87
Increase/(decrease) in trade payables	435.37	(161.38)
Cash generated from operations	12,223.18	12,785.38
Income taxes paid (net)	(3,217.85)	(2,564.78)
Net cash generated from operating activities (A)	9,005.33	10,220.60
B. Cash flows from investing activities		
Acquisition or construction of property plant and equipment including intangible assets, capital work-in-progress and capital advances	(4,379.06)	(7,191.38)
Proceeds from sale of property, plant and equipment	2.79	16.48
Purchase of mutual funds and bonds	(4,742.85)	-
Proceeds from redemption of mutual funds and bonds	2,467.46	98.08
Interest received from bonds	168.30	74.65
Interest received from bank deposits	502.06	627.63
Investment in bank deposits (net of maturity)	(4,415.10)	(2,160.85)
Net cash used in investing activities (B)	(10,396.40)	(8,535.38)
C. Cash flows from financing activities		
Proceeds from short-term borrowings (net)	454.03	1,856.00
Repayment of lease liability	(2,442.88)	(298.76)
Proceeds from issue of equity shares under ESOP scheme	380.97	361.30
Dividend paid (including dividend distribution tax)	(2,516.68)	(1,667.57)
Interest expense on packing credit	(635.26)	(788.90)
Gain on transfer of equity shares by Newgen ESOP trust	39.69	26.13
Net cash used in financing activities (C)	(4,720.13)	(511.81)
Net (decrease)/ increase in cash and cash equivalents (A + B + C)	(6,111.20)	1,173.41
Cash and cash equivalents at the beginning of the year	15,775.13	14,548.34
Effect of exchange differences on translation of foreign currency cash and cash equivalents	347.11	53.38
Cash and cash equivalents at the end of the year	10,011.04	15,775.13

**Standalone Statement of Cashflows of Newgen Software Technologies Limited
for the year ended 31 March 2020**

(Amount in Rupees lakhs)

Particulars	For the year ended 31 March 2020 (Audited)	For the year ended 31 March 2019 (Audited)
A. Cash flows from operating activities		
Net profit before tax	8,558.36	12,511.89
Adjustments for:		
Depreciation and amortisation	1,807.80	580.17
(Profit) / Loss on sale of property, plant and equipment	(1.10)	3.89
Loss allowance on trade receivables	1,736.67	1,573.26
Liabilities/ provision no longer required written back	(169.22)	(148.19)
Loss allowance on other financial assets	23.72	22.82
Unrealised foreign exchange gain	(349.95)	(92.08)
Share based payment - equity settled	82.82	174.05
Finance cost on lease liabilities	335.74	166.99
Interest expense on packing credit	649.65	621.91
Fair value changes of financial assets at FVTPL	(173.01)	(245.75)
Loss on sale of mutual funds (net) at FVTPL	6.85	-
Loss on sale of bonds at FVTOCI	7.07	5.07
Interest income on security deposits at amortised cost	(40.09)	(28.60)
Interest income from government and other bonds at FVTOCI	(148.11)	(127.46)
Interest income from bank deposits	(804.15)	(744.87)
Operating cash flow before working capital changes	11,523.05	14,273.10
Increase in trade receivables	(1,288.73)	(4,802.79)
(Increase) / Decrease in loans	(108.73)	236.23
Increase in other financial assets	(1,753.07)	(766.29)
Decrease in other assets	29.37	48.95
Increase in provisions	346.37	326.05
Increase in other financial liabilities	171.84	273.00
Increase in other liabilities	992.08	1,255.99
Increase in trade payables	856.80	465.91
Cash generated from operations	10,768.98	11,310.15
Income taxes paid (net)	(2,990.58)	(2,441.58)
Net cash generated from operating activities (A)	7,778.40	8,868.57
B. Cash flows from investing activities		
Acquisition or construction of property plant and equipment including intangible assets, capital work-in-progress and capital advances	(4,330.75)	(7,177.34)
Proceeds from sale of property plant and equipment	2.79	16.48
Purchase of mutual funds and bonds	(4,742.85)	-
Proceeds from redemption of mutual funds and bonds	2,467.46	98.08
Interest received from bonds	168.30	74.65
Interest received from bank deposits	501.70	627.36
Investment in subsidiary Company	(491.05)	-
Investment in bank deposits (net of maturity)	(4,415.08)	(2,160.85)
Net cash used in investing activities (B)	(10,839.48)	(8,521.62)
C. Cash flows from financing activities		
Proceeds from short-term borrowings (net)	454.03	1,856.00
Repayment of lease liability	(2,258.91)	(298.76)
Proceeds from issue of equity shares under ESOP scheme	380.97	361.30
Dividend paid (including corporate dividend distribution tax) - Equity	(2,516.68)	(1,667.57)
Interest expense on packing credit	(635.26)	(788.90)
Gain on transfer of equity shares by Newgen ESOP trust	39.69	26.13
Net cash used in financing activities (C)	(4,536.16)	(511.80)
Net decrease in cash and cash equivalents (A + B + C)	(7,597.24)	(164.85)
Cash and cash equivalents at the beginning of the year	13,355.94	13,520.79
Cash and cash equivalents at the end of the year	5,758.70	13,355.94

**Statement of Audited Standalone and Consolidated Financial Results of Newgen Software Technologies Limited
For the quarter and year ended 31 March 2020**

Notes:

- 1 The above financial results for the quarter and year ended 31 March 2020 were reviewed by the Audit Committee in their meeting held on 25 May 2020 and approved by the Board of Directors in their meeting held on 26 May 2020. Standalone and Consolidated financial results of the Company for the quarter and year ended 31 March 2020 are prepared in accordance with Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and relevant rules thereunder.
- 2 The auditors have carried out audit of Standalone and Consolidated results of the Company for the year ended 31 March 2020. There are no qualifications in the Auditor's report on these financial results. The figures of the last quarter are the balancing figures between audited figures in respect of the full financial year up to 31 March 2020 and the unaudited published year-to-date figures up to 31 December 2019 being the date of the end of the third quarter of the financial year which were subjected to a limited review.
- 3 The Board in their meeting held on 26 May 2020 recommended a final dividend of ₹ 2/- per equity share for the financial year ended March 31, 2020. The payment is subject to approval of shareholders at the ensuing Annual General Meeting.
- 4 In view of pandemic relating to COVID -19, the Company has considered internal and external information and has performed analysis based on current estimates in assessing the recoverability of trade receivables, unbilled receivables and other financial assets, for possible impact on the Standalone and Consolidated financials results. The Company has also assessed the impact of this whole situation on its capital and financial resources, profitability, liquidity position, internal financial reporting controls etc. and is of the view that based on its present assessment this situation does not materially impact these Standalone and Consolidated financial results. However, the actual impact of COVID-19 on the Company's Standalone and Consolidated statements may differ from that estimated and the Company will continue to closely monitor any material changes to future economic conditions.
- 5 Effective 1 April 2019 the Company has adopted Ind AS 116, and applied the standard to its leases, with the cumulative effect of initially applying the Standard, recognised on the date of initial application (1 April 2019). Accordingly, the Company has not restated comparative information, instead, the cumulative effect of initially applying this standard has been recognised as an adjustment to the opening balance of retained earnings as on 1 April 2019. This has resulted in recognising a right-of-use asset of Rs. 1,799.68 lakhs and a corresponding lease liability of Rs. 2,047.74 lakhs by adjusting retained earnings net of taxes of Rs. 250.56 lakhs (including the impact of deferred tax created of Rs. 67.93 lakhs) as at 1 April 2019. The Company has also reclassified its leasehold land amounting to Rs. 3,523.68 lakhs as right-of-use asset. In the statement of profit and loss for the current period, the nature of expenses in respect of operating leases has changed from lease rent in previous periods to depreciation cost for the right-of-use asset and finance cost for interest accrued on lease liability.
- 6 During the year ended 31 March 2020, the IPO proceeds were utilised for furnishing of office premises near Noida-Greater Noida Expressway, Uttar Pradesh and for general corporate purpose amounting to Rs. 2,008.40 lakhs and Rs. 1,281.00 lakhs respectively. As on 31 March 2020, the net proceeds of the public issue are fully utilised.

*For and on behalf of the Board of Directors of
Newgen Software Technologies Limited*

**DIWAKAR
NIGAM**
Diwakar Nigam
Chairman & Managing Director
DIN: 00263222

Digitally signed by
DIWAKAR NIGAM
Date: 2020.05.26 12:35:20
+05'30'

Place: New Delhi
Date: 26 May 2020