

PRESS RELEASE

Newgen Software reports Revenue at Rs 1,574 cr in FY'26, up 6% YoY; SaaS revenue growth of 36% YoY

New Delhi, India –April 30, 2026

The management of Newgen Software Technologies Ltd. announced results for the full year and quarter ended March 31, 2026 at its Board Meeting held on April 30, 2026.

Key Highlights- FY'26 v/s FY'25

Annuity Revenues

Rs 968 Cr
(16% YoY Growth)

PAT (excl. Exceptional items)*

Rs 334 Cr
(21.2% PAT Margin)

US Geography Revenue

Rs 369 Cr
(17% YoY Growth)

Commenting on the performance of the Company, Mr. Diwakar Nigam, Chairman & Managing Director, Newgen Software Technologies Ltd. said – “We recorded a revenue growth of 6% YoY in FY'26, despite the uncertain market environment. The quality of our revenue mix continued to improve materially driven by expansion in subscription-based revenues. Subscription revenues witnessed 24% YoY growth during the year on account of growth in SaaS and ATS revenue streams. The number of customers with billing over Rs 5 crores grew from 87 in FY'25 to 101 in FY'26, reflecting strong wallet-share expansion.”

“By embedding Agentic AI directly into our low-code fabric, NewgenONE enables organizations to move beyond process execution toward autonomous, policy-safe decisioning. We are consistently working on adding AI use cases in Banking and Insurance accelerators and focusing on selling journey-led deals. We are happy to share that we have been recognized as a Great Place to work second time in a row. It reflects the strength, consistency, and shared values of the culture we have built together " said Mr. Virender Jeet, CEO, Newgen Software.

Key Consolidated Financial Highlights (Q4 FY'26)

Revenue from operations (consolidated) were at Rs 453 crores as compared to **Rs 430 crores** in Q4 FY'25, up 5.3% Q4 YoY

- Annuity revenue streams (ATS/AMC, support, and cloud/SaaS and Subscription license) were at Rs 262 crores.
 - Subscription revenues were at Rs 143 crores, witnessing a growth of 25% Q4 YoY
 - Of this, SaaS component witnessed growth of 44% Q4 YoY

Profit after tax (excl. Exceptional items)* stood at Rs 113 crores during the quarter with PAT Margin of 24.9%.

Key Consolidated Financial Highlights (FY'26)

Revenue from operations (consolidated) were at Rs 1,574 crore as compared to **Rs 1,487 crore** in FY'25, up 6% YoY

- Annuity revenue streams (ATS/AMC, support, and cloud/SaaS and Subscription license) were at Rs 968 crores.
 - Subscription revenues were at Rs 525 crores, witnessing a growth of 24% YoY
 - Of this, SaaS component witnessed growth of 36% YoY

Profit after tax (excl. Exceptional Items)* stood at Rs 334 crores, up 6% YoY, compared to Rs 315 crores in FY'25.

Key Business Highlights (FY'26)

- Revenues in US geography witnessed a growth of 17% YoY, followed by revenues in APAC geography which witnessed a growth of 14% YoY
- Increasing base of customers with over Rs 50Mn billing from **87 in FY'25 to 101 in FY'26**
- **47 new logos** onboarded during the year, reinforcing the trust and preference global enterprises place in our platform
- **Certified™ by Great Place To Work®, for the second consecutive year**
- **Overall, 67 patents filed by Newgen in India and US till date, 12 patents filed and 2 granted during the year.**
- Total Bookings up by 13% YoY

* Excludes Exceptional Items, Net of tax adjustment. Post considering the impact of Labour Codes and Provision for legal claim, the Profit after Tax is Rs 106 cr for Q4 FY'26 and Rs 301 cr for FY'26, Basic EPS is Rs 7.56 for Q4 FY26 and Rs 21.38 for FY'26.

About Newgen

Newgen Software Orchestrates Intelligent Enterprises at scale. The NewgenONE Platform unifies content, processes, and communications into an orchestration layer where intelligence is embedded into how enterprises operate, with trust, governance, and control built in. Enterprises move beyond fragmented initiatives to continuously adaptive, production ready operations. Decisions, workflows, and experiences evolve in real time, shaped by context, data, and embedded AI. Trusted by leading organizations worldwide, Newgen defines how modern enterprises operate, intelligently and at scale.

For more details, visit www.newgensoft.com

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